

## Message Text

UNCLASSIFIED

PAGE 01 STATE 011674

61

ORIGIN COME-00

INFO OCT-01 EA-10 ISO-00 EB-07 RSC-01 /019 R

DRAFTED BY COM/OIM/IWLLOYD/AI/238

APPROVED BY EB/OCA/REP/GPWILSON

COM/OIM/CMSONNE/RMD/238

COM/OIM/IWLLOYD/CMM/238

----- 072155

R 171732Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY MANILA

INFO AMEMBASSY SINGAPORE

UNCLAS STATE 011674

E. O. 11652: N/A

TAGS: BEXP RP

SUBJECT: PROCESS CONTROLS USA

REF: USDOC 17202

1. RECENT CABLE TRAFFIC TO HORRIDGE INDICATES A POSSIBLE CHANGE IN THINKING BY THE POST AS TO ITS ABILITY TO PROCURE AND FULLY PROCESS LOCALLY "UP TO TEN" FIRMS WHO DESIRE TO DISPLAY PRODUCTS AT SUBJECT EVENT UNDER THE ENERGY SYSTEMS CATEGORY. AUTHORITY WAS INITIALLY GIVEN IN REFTEL TO INCLUDE THIS THEME ON THE BASIS OF LOCAL PROCUREMENT ONLY BASED ON THE ENTHUSIASM OF THE POST FOR THE ADDITIONAL THEME AS A RESULT OF THE EXPRESSED DESIRE OF A NUMBER OF FIRMS WHO HAD INDICATED THEY WISHED TO PARTICIPATE.

2. TO DATE THE DOCUMENTATION FOR GOULD PUMPS HAS BEEN RECEIVED HERE. HOW MANY OTHER FIRMS DOES POST ANTICIPATE IT WILL BE ABLE TO PROCURE AND PROCESS FULLY WITH NO ASSISTANCE FROM WASHINGTON? AT THIS STAGE OF PROCUREMENT THIS INFORMATION IS VERY IMPORTANT. PLEASE ADVISE PROMPTLY.

3. A NUMBER OF CABLES HAVE BEEN RECEIVED RECENTLY BY HORRIDGE IN WHICH ASSISTANCE HAS BEEN REQUESTED TO CONTACT  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 011674

THE U.S. PRINCIPAL. AS A RESULT OF THE FOLLOW-THRU

HORRIDGE HAS MADE ON EACH OF THESE REQUESTS WE FIND WE ARE

RUNNING INTO A PROBLEM. THE U.S. FIRM, OR SPECIFIC PERSON WE WERE ASKED TO CONTACT, HAS NO KNOWLEDGE OF THE EXHIBITION OR THEIR PHILIPPINE REPRESENTATIVE'S DESIRE TO PARTICIPATE. AS THE ENERGY SYSTEMS PORTION OF THE EXHIBITION IS BASED SOLELY ON LOCAL PROCUREMENT IT HAS NOT BEEN PUBLICIZED HERE.

4. WE ARE GLAD TO FOLLOW-UP ON THESE LEADS AND WILL CONTINUE TO DO SO BUT WE REQUEST THAT YOU ADVISE THE LOCAL REPRESENTATIVE THAT THEY MUST INFORM THEIR PRINCIPALS OF THEIR INTEREST AND THE EXTENT TO WHICH THEY WISH TO COMMIT THEMSELVES AND/OR THEIR PRINCIPALS. KISSINGER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 JAN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE011674  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** OIM/IWLLOYD/AI/238  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750019-1087  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750141/aaaabkeh.tel  
**Line Count:** 75  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 USDOC 17202  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** MorefiRH  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 07 MAY 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <07 MAY 2003 by SilvaL0>; APPROVED <25 Nov 2003 by MorefiRH>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROCESS CONTROLS USA  
**TAGS:** BEXP, RP  
**To:** MANILA  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006